

Tracey S. Pearce

Appraiser Trainee #926

New Frontier Ranches, Inc.

111 N Main Street ~ Twin Bridges, MT (406) 684-5850 ~ tracey@newfrontierranches.com

Profile **Substantial real estate background with more than ten years experience in various positions in the real estate profession. Experienced in negotiating and handling multiple real estate transactions and completing in-depth research of properties across Montana and Wyoming.**

Education B. A. in Communication Studies & Public Relations - Carroll College, Helena, MT *May 2003*

Professional Appraisal Course Education

- Advanced Approaches to Value (A300) ASFMRA *August 2010*
- Intermediate Approaches to Value (A200) - ASFMRA *March 2010*
- Highest & Best Use (A290) - ASFMRA *June, 2009*
- Introduction to the Approaches to Value for Rural Appraisal (A110) - ASFMRA *March 2009*
- National Uniform Standards of Professional Appraisal Practice (USPAP) - Appraisal Institute, Denver, CO *May 2008*
- Basic Appraisal Procedures - Appraisal Institute, Denver, CO *April 2008*
- Basic Appraisal Principles - Appraisal Institute, Denver, CO *April 2008*

Experience **New Frontier Ranches, Inc. - Twin Bridges, MT** *October 2006 - current*
Co-Owner and Vice President

- Currently run the diversified company operations and actively engaged in appraisals, sales, and management with emphasis in ranch, recreational, rural residential, and vacant land properties
- Strong background in real property research and GIS mapping
- MT Real Estate Appraiser Trainee #926 since May 2008
- MT Real Estate Agent #15918

Headwaters Realty - Twin Bridges & Sheridan, MT *May 1998- August 2006*
Marketing & Advertising Director and Financial Manager

- Designed and implemented company marketing procedures and advertising campaigns for a variety of real estate properties including ranches, residential, commercial, and vacant land
- Oversaw agent/company transactions and office policies for three different offices and nine agents
- Developed annual company budgets and oversaw financial goals and progress
- Managed company trust accounts